

TECHNOLOGY SERVICES

MGA COMPASS

HELPING MGAs LAUNCH FASTER, OPERATE SMARTER, & GROW WITH CONFIDENCE

Whether you're launching a new MGA or optimizing an existing one, MGA Compass provides the roadmap, expertise, and technology enablement you need to succeed.

We combine business advisory excellence with expert Insurtech implementation, helping you move from concept to carrier-ready operations with confidence.

WHY MGAs CHOOSE MGA COMPASS

FOR STARTUP MGAs

From Idea to Launch - Simplified.

We help founders turn ambition into a fully operational MGA, guiding every step of the journey:

- **Business blueprinting:** structure, strategy, and compliance readiness
- **Carrier relationship guidance:** from first pitch to signed paper
- **Technology planning:** current state analysis and requirements gathering, leading to strategy, roadmap, and tactical planning
- **Software vendor assessment:** quote/bind/issue, portals, CRM, and data solution review and recommendations
- **Go-to-market acceleration:** proven frameworks that minimize trial-and-error

FOR ESTABLISHED MGAs

Unlock New Levels of Performance.

Even successful MGAs hit scaling roadblocks. MGA Compass helps you:

- Streamline operations and workflows
- Optimize your existing tech stack for efficiency and insight
- Expand distribution and carrier partnerships
- Future-proof your business with scalable, data-driven solutions

WHAT SETS US APART

- **End-to-End Enablement:** Business + Technology + Execution under one program
- **Insurance DNA:** Designed by MGA experts who understand underwriting, broking, and distribution
- **Tailored, Not Templated:** Every engagement is customized to your vision and market
- **Speed-to-Value:** Accelerate launch timelines and reduce operational risk

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MGA COMPASS FROM SIKICH & KASE INSUREX PROVIDES

- ✓ Faster path to profitability
- ✓ Greater credibility with carriers and investors
- ✓ Smarter tech investments that scale with your business
- ✓ A foundation for sustainable, long-term growth